



UK Defence SME Trade Mission to India, 10-16th May 2026

The UK Ministry of Defence, in partnership with the British High Commission in New Delhi, UKIBC, ADS, and Make UK, invites UK SMEs to join the UK Defence MSMEs Trade Mission to India.

Following a successful series of bilateral engagements in 2025, culminating in the UK–India Defence Industrial Roadmap (DIR) and the Vision 2035 framework agreed by both countries' Prime Ministers, opportunities for collaboration between UK defence companies and the Indian market have never been stronger. India is actively seeking international partnerships to strengthen its domestic defence ecosystem, accelerate technology transfer, and promote joint development and manufacturing initiatives. This mission aligns with the DIR's objectives by:

- Building a resilient UK–India defence industrial partnership
- Enabling capability collaboration across priority domains
- Fostering innovative research and development cooperation

Mission Overview:

This seven-day trade mission will take you to New Delhi, Pune, and Bengaluru, covering India's key defence hubs. Participation in this trade mission offers UK SMEs a unique platform to engage directly with key Indian stakeholders, explore market entry strategies, and position themselves as trusted partners in India's evolving defence landscape. UK companies will be provided with a unique opportunity to:

- Engage directly with key Indian government, military, and industry stakeholders
- Explore market entry strategies and procurement opportunities
- Pitch your capabilities as trusted partners in India's evolving defence landscape
- Align with India's requirements for local content and co-production in defence contracts

A pre-mission briefing will be organised to help participants—especially first-time travellers to India—prepare for cultural, regulatory, and business engagement.

Programme Overview

- Arrival in New Delhi, (10th May)
- New Delhi (10-11th May)
- Travel from New Delhi to Pune (12th May Morning)
- Pune (12-13th May)
- Travel from Pune to Bangalore (14th May Morning)
- Bengaluru (14-15th May)
- Departure from Bangalore, (16th May)

Highlights

- Market access & supply-chain integration: High-impact SIDM–UKIBC MSME Partnership Forum with UK SME pitches to Indian primes/MSMEs and MoD; structured B2B matchmaking in Delhi, Pune, and Bengaluru.
- Policy & procedure insight: Interaction with the Institute for Defence Studies and Analyses (IDSA) on Defence Acquisition Procedure (DAP) to orient UK SMEs on procurement pathways.
- Industrial immersion: Site/leadership interactions with Bharat Forge, Mahindra Defence, L&T, and HAL to explore partnership opportunities.
- Network building: Two high-level receptions (New Delhi & Bengaluru) to connect UK SMEs with senior stakeholders across government, industry, and armed forces.

Priority Opportunity Areas

- Unmanned Aerial Vehicles (UAVs)
- Counter-Unmanned Aerial Systems
- Precision Manufacturing
- Sensors
- Avionics

Registration Details

Fee: £495 + VAT for up to two delegates per company; Additional delegates: Please contact us for details

Visa: Representatives are advised to apply for Indian visas as early as possible. Letters of invitation can be provided upon request.

How to Register: To express interest, please contact:

Dominic Taylor, Senior Desk Officer, International Collaborations & Exports, UK Ministry of Defence Email: Dominic.Taylor@businessandtrade.gov.uk Phone: +44 7514 803 383

EOI Deadline: 28 th February 2026
Confirmation of Selected Companies: 10 th March
Pre-Mission Briefing 1: Second Week of April
Final Mission Briefing- 8 th May

Travel & Accommodation

Companies are responsible for their own travel and subsistence costs.

Indicative T&S Cost	
Description	Dates
Multi City International Flights Onward – London to Delhi Return – Bangalore to London Option 1: 10 th May - Direct via British Airways 70,500 INR (600 GBP) Option 2: 16 th May- Direct via Virgin Atlantic 71,161 (603 GBP)	10 th May– 16 th May
Hotel Stay in New Delhi Option 1: Shangri La Eros Option 2: ITC Maurya	2 nights Indicative Cost: 16,000 INR per night (130 GBP)
Internal Flight – New Delhi to Pune	12 th May Indicative Cost: 4500 INR (40 GBP)
Hotel Stay in Pune Option 1: Conrad Pune Option 2: The Orchid	2 nights Indicative Cost 15,000 INR per night (130 GBP)
Internal Flight – Pune to Bangalore 0900 am – 11.20 AM or 10.30 AM – 1 PM	14 th May Indicative Cost: 5000 INR (45 GBP)
Hotel Stay in Bangalore Option 1: Shangri La Option 2: Conrad	2 nights Indicative Cost 20,000 INR per night (170 GBP)